JUAN PEDRO RONCONI

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CURRENT APPOINTMENTS

| Assistant Professor | | |
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| School of Business and Economics, Univ | versidad de los Andes, Chile | |
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| EDUCATION | | |

| Ph.D. in Economics Brown University, US | 2017 - 2023 |
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| Master in Economics and Finance CEMFI, Spain | 2015 - 2017 |
| B.A. in Economics (<i>cum laude</i>) Universidad de San Andrés, Argentina | 2008 - 2011 |

Research Papers

| Nudges, Managerial Planning, and Small Firm Performance: Evidence from Online Commerce | 2024 |
|--|-------------|
| Divided for Good: Football Rivalries and Social Cohesion in Latin America | 2024 |
| Nation-Building Through Military Service with Diego Ramos-Toro — <i>Revise and Resubmit</i> at Journal of the European Economic Association | 2023 |
| Narratives in Entrepreneurship with Pablo Balán | in progress |
| Social Mobility and Military Service: Lessons from Argentina with Diego Ramos-Toro | in progress |

Research Grants

| Publication Accelerator Grant (\$5,000; PI) The Institute for Humane Studies, George Mason University, US | 2022 |
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| PDBF Research Fund Award (\$2,500; PI) Department of Economics, Brown University, US | 2022 |
| Sarmiento Research Award (\$2,000; PI) Center for Latin American and Caribbean Studies, Brown University, US | 2022 |
| Hazeltine Entrepreneurial Research Fellowship (\$4,300; PI) BEO/Nelson Center for Entrepreneurship, Brown University, US | 2021 |
| Summer Research Grants (\$2,100 agg.; PI) The Watson Institute for International and Public Affairs, Brown University, US | 2020, 2021 |

2023 –present

TEACHING

| Instructor | |
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| Incentives and Productivity (Topics in Personnel Economics) Universidad de los Andes, Chile | 2024 |
| Behavioral Game Theory Brown University – Summer Pre-College Program | Summers of 2019, 2020, 2021, 2022 |
| Applied Econometrics (half course; remote) IAE Business School, Argentina | Fall 2021 |
| Teaching Assistant All at Brown University's Department of Economics | |
| Applied Research Methods (Instructor: Lorenzo Lagos) | Spring 2022, Spring 2023 |
| Applied Research Methods (Instructor: Anna Aizer) | Fall 2021, Fall 2022 |
| Applied Research Methods (Instructor: Jesse Bruhn) | Spring 2021 |
| Applied Research Methods (Instructor: Neil Thakral) | Fall 2020 |
| Intermediate Microeconomics (Instructor: Rajiv Vohra) | Spring 2020 |
| Designing Internet Marketplaces (Instructor: Bobby Pakzad-Hurson) | Fall 2019 |
| Graduate Macroeconomics I (Growth) (Instructors: Oded Galor and David Weil) | Fall 2018 |

CONFERENCES AND SEMINARS

(*) scheduled; (+) coauthor (selected)

2024: ASREC Conference; Universidad de San Andrés; NBER Spring Meetings: Diversity, Identity, and Nation Building Meeting⁺; Ridge LACEA-EHN Workshop on Historical Development; Ridge LACEA-BRAIN Workshop; NOVAFRICA Conference; European Economic Association Meeting; European Meeting of the Econometric Society; Universidad de Montevideo^{*}; Conference on Field Experiments in Strategy (CFXS)^{*}

2023: Universidad de Chile; Universidad de Los Andes, Chile; Universidad de Navarra & NCID; Compass Lexecon Madrid; ITAM Business School; ASREC Harvard Conference⁺

2022: BEO/Nelson Center for Entrepreneurship, Brown U.; VEAEBES; ASREC Europe Conference; NEUDC Conference; PhD-EVS; Asociación Argentina de Economía Política; Ridge Forum – Towards Sustainable Growth

2021: Brown-MIT Development Workshop

Fellowships and Honors

| Fernando Henrique Cardoso LLD'04 Graduate Fellowship in the Social Sciences Brown University, US | 2022 |
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| Graduate School Fellowship Brown University, US | 2017-2023 |
| Graduate School Fellowship CEMFI, Spain | 2015-2017 |
| Fellowship for Undergraduate Studies Universidad de San Andrés, Argentina | 2008-2011 |

PAST APPOINTMENTS

| Economist Nicolás Dujovne & Asociados, Argentina | 2013-2015 |
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| Analyst Compass Lexecon, Argentina | 2012-2013 |